

**PROBLEMS AND THEIR SOLUTIONS IN INSURANCE OF SMALL BUSINESS
AND PRIVATE ENTREPRENEURSHIP**

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Abstract: *This article presents ideas and opinions about the problems and their solutions in the insurance of small business and private entrepreneurship.*

Key words: *Small business, insurance, insurance services, insurance market.*

The development of small business and private entrepreneurship in our country and the level of insurance services provided to them indicate that the main direction of the development of insurance companies in the formation of market relations is to abandon the state monopoly, to organize insurance protection relations of small business and private entrepreneurship based on market laws. In regions, in particular, in regions and districts, there are specific problems that must be solved in the direction of insurance protection of small business and private business entities, which naturally undermine the confidence of entrepreneurs and, moreover, the population: more use of personal insurance types in the insurance of small business and private business activities, small business and implementation of limited types of property insurance of private business entities; the centralization of insurance work in small business and private entrepreneurship in state insurance companies and the preservation of state monopoly in it. However, the Civil Code and the Law "On Insurance Activities" do not provide for restrictions in this area of insurance; underdevelopment or complete absence of state regulatory mechanisms typical for economically developed countries. These countries are characterized by the presence of appropriate administrative and financial legislation that ensures the licensing and financial stability of insurance companies, developed civil law on insurance contracts, and the presence of special institutions (state insurance control bodies) that control the activities of insurance market participants in the system of state executive authorities; underdevelopment of the insurance infrastructure for small business and private business entities, i.e. lack of institutions providing insurance activities of insurance companies - brokers, actuaries, insurance risk and insurance loss assessors, accident commissioners, specialized insurance consultants; protecting the interests of small business and private entrepreneurship emerging in the insurance sector and solving problems common to all insured persons, including the collection and processing of regional insurance statistics necessary for the management of insurance companies, and decisions in the field of state regulation and coordination of insurance markets in the regions non-existence of regional insurance management bodies with the possibility of acceptance; lack of specially trained underwriters, actuaries, insurance managers, analysts, specialists in the organization of sales of insurance services, lack of regional centers for training in insurance economics and law; according to studies, in some regions, less than 4-5 percent of potential insurance objects of small business and private business entities are insured today. In developed countries, this figure is 90-95 percent. In addition, the type of services offered by insurers is about 50 different, and this is several times less than that of foreign countries.

At the nineteenth plenary session of the Senate of the Oliy Majlis of the Republic of Uzbekistan, Chairman of the Senate Nigmatilla Yoldoshev spoke about the existing problems in the insurance market of our republic and noted the following. "...as a result of loopholes in the legislation,

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coldness and indifference of the heads of some ministries and agencies, billions of funds are being diverted without being involved in the development of the country's economy. Another negative aspect of the system is that in the last two years, the volume of voluntary insurance has increased by only 4%, while the premiums and coverages from it have almost doubled. This is an indication of the promotion of personal interest through various "agreements" between the managers of these enterprises and insurance agents, mainly in the insurance of state-owned and non-state-owned enterprises. In our country, many types, for example, liability insurance of financial institutions, liability insurance of directors and managers to shareholders, etc. have not been established¹⁵. Another pain point in the field of insurance of small business and private business entities is related to human resources. Today, only 32% of the employees of the industry have higher and 30% secondary specialized education. Moreover, most of them are non-insurance professionals. The high regional concentration of the insurance market is also one of the problems, and the main share of insurance premiums - more than 60 percent - belongs to Tashkent city and Tashkent region. The fact that the level of damage in the general insurance network, excluding the payments made in the life insurance network and compulsory insurance types, was only 9 percent, indicates that there were almost no payments in voluntary types of insurance.

The problem of lack of agent activities in insurance companies, lack of teaching-methodical and scientific literature in this area is reflected in the insurance services provided. In our opinion, it is expedient to develop and implement a systematic mechanism for training and retraining of employees of insurance companies in countries with a developed insurance market, to organize regular seminars, conferences and meetings on the problems of insurance of small business and private business entities in cooperation with foreign insurance companies. The level of use of modern information technologies in the digitization of business processes and procedures is low, and the share of online insurance in the total number of concluded contracts in the past period of 2020 is not even 1 percent.

The current system of regulation of insurance activity does not ensure sufficient reliability and stability of the insurance market, there are no effective mechanisms of regulation and control. The level of application of the basic principles of insurance to the insurance market of our country is 35 percent, and effective prudential control has not been established¹⁶. For small businesses and private entrepreneurs, especially among the rural population, there is no demand for promotion and explanation about the existing insurance companies in our republic, insurance services provided by them, changes and news in this field. As we noted in the previous chapter of our research in the mass media, newspapers and magazines, in densely populated areas, it is necessary to form a positive opinion about insurance in them by organizing insurance services advertising in the areas of small business and private entrepreneurship.

From the above, it can be concluded that, from the suggestions and comments presented in the topic, using the system of quality indicators for evaluating the activities of insurance companies and their separate links, insurers, insurance control bodies, rating agencies, and small business and private business entities that are consumers of insurance services can improve the efficiency of their activities, manage insurance companies, the economic education directions of higher educational institutions in specialties related to economic analysis of their activities allow to use them as methodological guides in the educational process.

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